

# IABF

## India–Africa Agricultural Business Forum

*Proposed Launch : 06 May 2026 | New Delhi, India*

*Co-hosted by*



*Supported by*



## Objective of the Forum

The India-Africa Agricultural Business Forum (IABF) is being jointly launched by the Indian Chamber of Food and Agriculture (ICFA), New Delhi and the Empowering Farmers Foundation (EFF), Tanzania, with support from the World Agriculture Forum (WAF) under its Africa Initiative and the African-Asian Rural Development Organization (AARDO)

The primary objective of the Forum is to establish a dedicated platform to promote **corporate partnerships, business collaborations, and investment linkages** between India and Africa in the agriculture and allied sectors. The Forum aims to facilitate **revenue-generating opportunities, scalable agribusiness ventures, and long-term commercial engagements**, while strengthening institutional cooperation and market access across both regions.

## Background and Rationale

India and Africa share a deep agricultural connect built on smallholder farming systems, strong rural communities, and the central role of agriculture in livelihoods and food security. Over the past five decades, India has built globally recognized success models through the Green Revolution, White Revolution, Golden Revolution, Blue Revolution, cooperative development, farmer producer organisations (FPOs), digital public infrastructure, agri-fintech, mechanisation, and market linkage systems.

Africa is entering a decisive decade for agricultural transformation, with significant opportunities in food systems modernization, value addition, farmer enterprises, climate-smart agriculture, and regional trade integration. There is a strong need for a structured platform that can convert India's proven agricultural innovations, agribusiness models, technical expertise, and institutional learnings into scalable Africa-focused partnerships.

To address this opportunity, Indian Chamber of Food and Agriculture from India and the Empowering Farmers Foundation, promoted by ETC Group from Tanzania, propose to jointly establish the India-Africa Agricultural Business Forum (IABF) as a high-level multi-stakeholder platform to facilitate business and institutional cooperation and partnerships, and farmer to farmer exchange and learnings.

The Forum will bring together 20 leading stakeholders from India and 20 from Africa to catalyse partnerships in agribusiness, agro trade, seed and inputs, farm projects, agri technology transfer, farmer capacity building, and investment-led rural transformation.

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### Vision

To create the premier India-Africa platform for accelerating farmer prosperity, agribusiness growth, food systems modernization, and rural enterprise development through partnerships, technology transfer, trade, and scalable projects.

### Mission

To leverage India's agricultural strengths, innovations, institutions, and farmer-centric development models for rapid empowerment of African farmers and agribusiness ecosystems.

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## Core Objectives :

The Forum will focus on the following strategic objectives:

- **Nutrition Security through Africa Collaboration** : Advancing nutrition-sensitive agriculture and diversified food systems through India–Africa cooperation to improve food and nutrition security.
- **Seeds Systems as a Catalyst of Agricultural Growth** : Strengthening seed ecosystems through quality production, innovation, and partnerships to enhance productivity and resilience.
- **Digital Agriculture and Smart Farming Solutions** : Leveraging digital platforms, data-driven advisory, and AI-enabled tools to enhance farm efficiency, traceability, and financial inclusion.
- **Farm Mechanisation for Enhanced Productivity** : Promoting accessible and scalable mechanisation models, including smart technologies and service-based solutions, to improve farm efficiency.
- **Agri Trade and Market Development** : Strengthening structured trade linkages, market access, and value chain integration to enhance India–Africa agricultural trade and marketing systems.



## Strategic Pillars :



The Forum's work program may be organised around the following pillars:

- Policy and institutional cooperation
- Investment and project facilitation
- Farmer capacity development
- Technology transfer and localization
- Agri innovation and startup collaboration
- Agri-inputs local production, and India sourcing
- Digital agriculture and precision farming
- Trade and market for Africa Agro Commodities
- Farmers Organisation building and industry partnerships



## Proposed Structure Membership :

A curated 15-member founding forum, comprising:

- ☑ 10 stakeholders from India
- ☑ 05 stakeholders from Africa

### Stakeholder Categories

- ☑ Agribusiness companies
- ☑ Development institutions
- ☑ Farmer organizations and cooperatives
- ☑ Seeds and Input companies
- ☑ Agri-Tech and mechanisation companies.
- ☑ Food processors and exporters

- ☑ Agri Commodity traders and exporters
- ☑ Financial institutions and impact investors
- ☑ Agri-tech and digital platforms
- ☑ Development partners and foundations
- ☑ Research and extension institutions
- ☑ Government-linked agencies

## Key Program Components (2026-27) :

### A. India-Africa Agribusiness Partnership Desk

A dedicated facilitation desk for project matchmaking, B2B partnerships, and cross-border investment support.

### B. India Learning Missions for African Delegations

Immersion visits around:

- Dairy cooperatives
- FPO ecosystems
- Seed systems
- Horticulture clusters
- Fisheries and aquaculture
- Agri export zones
- Digital agriculture platforms
- Agri startups and incubators

### C. Africa Demonstration Projects

Pilot projects in selected African countries on:

- Seed multiplication
- Bio-input production
- Mechanisation hubs
- Digital advisory systems
- Market-led FPO models
- Farmer service centres

### D. India-Africa Farmer Leaders Exchange

Cross-learning among farmer leaders, cooperative champions, women entrepreneurs, and young agri innovators. Providing them training at important institutions and companies in India, and providing field exposure will be aggressively done.

### E. India-Africa Inputs and Commodity Trade

Facilitating sourcing of high quality seeds and inputs, technologies and learning from India to boost up farm productivity, till the time local production supported by Indian expertise becomes sufficient. Also facilitating the trade and sourcing of agro commodities from the farmers in Africa by lining up commodity traders and industries.



## Expected Outcomes :

Within the first 24 months, the Forum aims to deliver:

- ☑ 10+ India-Africa agribusiness partnerships
- ☑ 5-7 country-level pilot projects
- ☑ 50,000+ farmers reached through training and digital advisory
- ☑ 15-20 exposure visits and learning missions
- ☑ 5-8 seed and bio-input production partnerships
- ☑ 3-5 mechanisation and digital agriculture pilots
- ☑ Scalable FPO/cooperative demonstration models
- ☑ Measurable improvement in farmer incomes and market access
- ☑ Sourcing of seeds and inputs from India, and agro commodities from Africa @ \$200-300 million

## Proposed Launch Elements :



- ☑ Ministerial and institutional inaugural session
- ☑ India-Africa Roundtable on Agriculture
- ☑ Development partners strategy dialogue
- ☑ Signing of cooperation intents/MoUs
- ☑ Announcing the first pilot country program
- ☑ Announcement of exposure visit calendar

## Why ICFA and Empowering Farmers Foundation :

This partnership uniquely combines:

- ☑ ICFA's leadership in India's food and agriculture policy, industry, and farmer ecosystem
- ☑ ETG Group's deep African market presence and farmer engagement networks through the Empowering Farmers Foundation

Together, the co-hosts can create a highly credible, action-oriented platform that moves beyond dialogue into projects, trade, investments, and measurable farmer impact.

## Conclusion :

The proposed India-Africa Agricultural Business Forum can emerge as a transformational bridge between India's agricultural development experience and Africa's next-generation growth opportunity.

By combining institutions, corporates, development partners, and farmer organizations into a focused 15-member platform, the Forum can help replicate proven success models in production, post-harvest management, market systems, value addition, farmer collectivisation, and digital empowerment.

This initiative has the potential to become a flagship South-South cooperation model for farmer-led prosperity, food security, and inclusive agribusiness growth across Africa.

## Export Trading Group (ETG)

Export Trading Group (ETG) is a leading global agribusiness conglomerate with a strong operational presence across Africa, Asia, and other emerging markets. With a fully integrated business model spanning sourcing, processing, logistics, and distribution, ETG plays a critical role in global agricultural supply chains.

The Group works closely with millions of farmers across multiple geographies, driving inclusive growth, improving market access, and strengthening food security. Through its deep on-ground presence in Africa and strong global trade linkages, ETG brings significant expertise in building scalable agribusiness ecosystems and cross-border agricultural partnerships.

## Empowering Farmers Foundation (EFF), Tanzania

Empowering Farmers Foundation (EFF), TanzaniaThe Empowering Farmers Foundation (EFF), promoted by ETG Group, is committed to improving the livelihoods of smallholder farmers across Africa through sustainable and inclusive agricultural development. The Foundation focuses on capacity building, access to quality inputs, market linkages, and the adoption of improved farming practices.

EFF works at the grassroots level to strengthen farmer resilience, enhance productivity, and enable integration into formal value chains. Through its initiatives, the Foundation supports the development of farmer-centric ecosystems that drive income growth, food security, and long-term rural transformation.

## African-Asian Rural Development Organization (AARDO)

The African-Asian Rural Development Organization (AARDO) is an intergovernmental organization dedicated to promoting sustainable agricultural and rural development across Africa and Asia. With a strong network of member countries, AARDO facilitates South-South cooperation through knowledge exchange, capacity building, training programs, and collaborative development initiatives.The organization plays a key role in strengthening institutional linkages, sharing best practices, and supporting policy dialogue aimed at improving rural livelihoods, agricultural productivity, and socio-economic development across its member regions.

## About Indian Chamber of Food and Agriculture :

Indian Chamber of Food and Agriculture (ICFA), recognized by the Ministry of Commerce and Industry, is the apex national body working on policy advocacy, trade facilitation, technology promotion, and agribusiness development.

ICFA serves as a global platform for partnerships, investments, and stakeholder engagement across the food and agriculture sector. Through its sectoral working groups and international collaborations, ICFA addresses emerging challenges, enables innovation, and strengthens India's global engagement in agriculture, food systems, and sustainability.



## ICFA Partners



For more details, please contact

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